Macter International Limited QUARTERLY REPORT **MARCH 31, 2020**

WORKING TODAY FOR A HEALTHIER TOMORROW



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COMPANY INFORMATION

BOARD OF DIRECTORS

1. Dr. Amanullah Kassim Chairman Independent Director 2. Mr. Asif Misbah **Chief Executive Executive Director** 3. Mr. Swaleh Misbah Khan **Executive Director** 4. Sheikh Muhammed Waseem Independent Director Shaikh Aamir Naveed **Executive Director** Mr. Sohaib Umar Independent Director Mr. Islahuddin Siddiqui Independent Director Ms. Masarrat Misbah Non-Executive Director Mr. Muhammad Yahya Chawla Non-Executive Director

BOARD AUDIT COMMITTEE

Sheikh Muhammed Waseem Chairman
 Mr. Sohaib Umar Member
 Mr. Muhammad Yahya Chawla Member

BOARD HUMAN RESOURCE AND REMUNERATION COMMITTEE

Mr. Islahuddin Siddiqui Chairman
 Shaikh Aamir Naveed Member
 Mr. Muhammad Yahya Chawla Member

CHIEF FINANCIAL OFFICER

Mr. Muhammad Asif

COMPANY SECRETARY

Mr. Asif Javed

INTERNAL AUDITORS

KPMG Taseer Hadi & Co. Chartered Accountants

EXTERNAL AUDITORS

EY Ford Rhodes Chartered Accountants

BANKERS

Al Baraka (Pakistan) Limited
Allied Bank Ltd - Islamic Banking Branch
Bank Al Habib Limited - Islamic Banking Branch
Bankislami Pakistan Limited
Dubai Islamic Bank Pakistan Limited
Habib Bank Limited - Islamic Banking Branch
Habib Metropolitan Bank Pakistan Limited - Islamic Banking Branch
MCB Bank Limited
MCB Islamic Bank Limited
Meezan Bank Limited

SHARE REGISTRAR

F.D. Registrar Services (SMC-Pvt) Limited 17th Floor, Saima Trade Tower-A I. I. Chundrigar Road, Karachi Telephone: + 92 21 32271905-6 Fax: + 92 21 32621233

Email: fdregistrar@yahoo.com

REGISTERED OFFICE

F-216, SITE, Karachi - 75700 Telephone: +92 21 32591000 Fax: +92 21 32564236 Email: info@macter.com

WEBSITE

www.macter.com

DIRECTORS' REVIEW REPORT

The Directors are pleased to present the un-audited un-consolidated and consolidated condensed interim financial information, for the period ended March 31, 2020:

FINANCIAL RESULTS

Description	January - March (m pkr)				July - March (m pkr)			
	Unconsolidated		d Consolidated		Unconsolidated		Consolidated	
	2020 2019		2020	2019	2020	2019	2020	2019
Turnover - Net	1,585.1	1,033.6	1,644.9	1,082.1	4,114.5	2,879.2	4,273.9	2,965.7
Gross profit	593.4	407.2	626.6	433.3	1,589.3	1,232.4	1,677.8	1,277.0
Operating Profit	134.3	34.4	127.7	25.1	189.3	109.0	160.9	99.1
Profit / (Loss) before tax	70.6	0.9	60.9	(10.1)	15.6	24.6	(21.0)	11.4
(Loss) / Profit after tax	46.6	0.5	35.5	(14.0)	(37.1)	5.4	(79.2)	(13.6)

EARNINGS PER SHARE

Earnings per share as per unconsolidated financial information of the Company during January-March was 1.19 pkr and for nine months ended March 31, 2020 was (0.95) pkr as compared to 0.01 pkr and 0.14 pkr respectively during same periods last year.

FINANCIAL PERFORMANCE

On quarter on quarter (QoQ) basis net sales increased by 551.5m pkr (i.e. 53.4%), whereas on year on year (YoY) basis, net sales increased by 1,235.3m pkr (i.e. 42.9%). This was mainly due to increase in institutional tender sales during 3Q'20. The business segment wise growth was as follows:

Segment	QoQ				YoY			
	Jan-Mar	Jan-Mar 2019	Growth in		Jul-Mar	Jul-Mar 2019	Growth in	
	2020 (m pkr)		net sales (m pkr)	(%)	2020 (m pkr)	(m pkr)	net sales (m pkr)	(%)
Street	908.4	760.3	148.1	19.5%	2,695.0	2,239.2	455.8	20.4%
Institution	539.9	161.9	378.0	233.5%	952.3	320.4	631.9	197.2%
Others	136.8	111.4	25.4	22.8%	467.2	319.6	147.6	46.2%
Total	1,585.1	1,033.6	551.5	53.4%	4,114.5	2,879.2	1,235.3	42.9%

The most promising aspect was the 25.5% growth in Street sales year on year (YoY), which is the largest and strategically most important segment (after adjusting for 91m pkr extraordinary sales of a key brand on YoY basis). Although, overall revenue growth is 42.9%, the street sales growth during January-March quarter was negatively affected due to Covid-19 response measures. Field force operations remain suspended as of April due to safety reasons, closure of Out Patient Departments and severe difficulties in visiting physicians.

Gross margin decreased YoY from 42.8% to 38.6% and from 39.4% to 37.4% on QoQ basis. This was mainly due to change in sales mix on account institutional sales during 3Q'20 and increase in other cost factors as compared to corresponding periods of last year.

Operating expenses (net of other income) increased YoY by 24.6% and by 23.2% on QoQ basis due to increased marketing investments in line with field force expansion, new launches and to sustain street sales growth momentum.

Finance cost increased from 84.5m pkr to 173.8m pkr YoY and from 33.5m pkr to 63.7m pkr QoQ mainly due to increased working capital needs on account of enhanced manufacturing volumes, stuck up government (institution) receivables and increase in KIBOR as compared to same period last year.

Despite the above challenges company registered a profit before taxation of 70.6m pkr during January-March period and 15.6m pkr during July-March period as compared to 0.9m pkr and 24.6m pkr on QoQ and YoY basis, respectively. The tax incidence was 52.7m pkr versus 19.2m pkr in same period of last year, on account of presumptive tax regime.

The Company posted a net profit of 46.6m pkr during January-March 2020 and a net loss of 37.1m pkr during July-March periods as compared to 0.5m pkr and 5.4m pkr on QoQ and YoY basis, respectively.

FUTURE OUTLOOK

The unprecedented catastrophe of COVID-19 has affected the entire world as well as Pakistan. Due to lock down since mid-March 2020, street sales of the company has been badly affected, as doctor clinics are off, hospital OPDs are not working and sales force operations are suspended.

The Government / State Bank of Pakistan has timely announced different relief measures to support industries and business community to mitigate the liquidity stress mainly due to supply disruptions, material price escalations and sales losses. The Company is in the process to evaluate the need and possibility of utilizing these relief measures to smoothen out its operations.

Although the operating results for April-June quarter are likely to account for the impacts of the lock down and the normalization process, however the management is taking all possible steps to minimize the negative impact on sales and profitability. Government announcement to phase wise ease out the lockdown situation is expected to normalize the business workflow in general and pharma street sales in particular by early next financial year.

ACKNOWLEDGEMENT

The Board of Directors would like to take this opportunity to express their profound appreciation of the commitment, dedication, and devotion of the employees especially from supply chain operations who are working to maintain uninterrupted medicine supplies with all possible health and safety precautions. We would also like to acknowledge the support and cooperation received from our valued shareholders, customers, distributors, suppliers, financial institutions and regulatory authorities in these challenging times.

All praise and gratitude to Allah SWT for His continued blessings.

ON BEHALF OF THE BOARD

ASIF MISBAH
CHIEF EXECUTIVE

Date: April 24, 2020

SHEIKH AAMIR NAVEED
DIRECTOR

فائنانس کی لاگت سال بہ سال 84.5 ملین پاکستانی روپے سے بڑھ کر 173.8 ملین پاکستانی روپے سے بڑھ کر 63.7 ملین پاکستانی روپے ہوئئی، جس کی بنیادی وجہ گذشتہ سال کے ای عرصہ کے مقالم بیٹ باضافہ ، حکومتی واکسٹی ٹیو شنل) قابل وصول رقم کا تفطل جانا اور KIBOR میں اضافہ تضا۔

نہ کورہ ہال چیلنجز کے باوجود کمپنی نے گذشتہ سماہی یہ سماہی اور سال یہ سال کے بالتر تیب 0.9 ملین پاکستانی روپ کے مقابلے میں جنوری – ماری کے ع عرصے کے دوران 70.6 ملین پاکستانی روپ اور جو لائی – ماری کے عرصہ کے دوران 15.6 ملین پاکستانی روپ قبل از کیکس منافع ورح کمیا یہ کیکس بوچھ Presumptive کا معند کے کہ وجہ سے گذشتہ سال کے ای عرصے کے 19.2 ملین پاکستانی روپ کے مقابلے میں 52.7 ملین پاکستانی روپ کے تفا

سکپنی کو سه ماہی بہ سه ماہی اور سال بہ سال کے بالتر تیب 0.5 ملین پاکستانی روپ اور 4.4 ملین پاکستانی روپ کے مقابلے میں جنوری-مارچ 2020 کے دوران 46.6 ملین پاکستانی روپے کا خالص منافع موااور اور جولائی-مارچ کے عرصہ کے دوران 7.1 ملین پاکستانی روپے کا خالص خمارہ ہوا۔

مستقبل كاجائزه

COVID-19 کی غیر معمولی تباہی نے پوری دنیا کے ساتھ ساتھ پاکستان کو بھی متاثر کیا ہے۔ مارچ 2020 کے وسطے لاک ڈاؤن کی وجہ سے ، کمپنی کی اسٹریٹ فروخت بری طرح متاثر ہوئی ہے کیو نکہ ڈاکٹرز کے کلینک بند ہیں ، اسپتال کے اوٹی ڈیز کام نہیں کر رہے ہیں اور سیز فورس کی سرگرمیاں معطل ہیں۔

گور نمنٹ / اسٹیٹ بینک آف پاکستان نے سپائی میں رکاوٹوں، میٹریل کی قیمتوں میں اضافے اور فروخت میں ہونے والے نقصانات کے سبب کیکویڈیٹ پر دباؤ کو کم کرنے کی خاطر صنعتوں اور کاروباری کی مدو کے لئے ہروقت مختلف ریلیف اقد امات کا اعلان کیا ہے۔ کمپٹی اپنے آپر پشٹز کو ہموار کرنے کے لیے ان امدادی اقد امات کی ضرورت اور مکند طور پر ان کو ہروئے کار لانے کے امکانات کا جائزہ لے رہی ہے۔

اگرچ اپریل - جون کی سدماہی کے آپریٹیگ نتائج پرلاک ڈاؤن اور معمول پرلانے کے عمل کے اثرات مرتب ہوں گے ، تاہم انظامیہ سیلزاور منافع پر منفی اثرات کو کم کرنے کے لئے ہر ممکن اقدامات اٹھارہی ہے۔ لاک ڈاؤن کی صور تحال کو مرحلہ وار نرم کرنے کے حکومتی اعلان سے الظی مالی سال کے اوائل تک عمومی طور پر کاروباری سرگر میوں اور خصوصی طور پر فارمااسٹریٹ کی فروخت کے معمول پر آنے کی امید ہے۔

اعتراف

بورڈ آف ڈائر کیٹر زاس موقع سے فائدہ اٹھاتے ہوئے ملاز مین کے عزم، لگن اور خلوص کی گہری قدر دانی کا اظہار کرتا ہے اور ان کے تعاون کا معترف ہے ،علاوہ ازیں اپنے تمام قابل قدر شیئر ہولڈرز، مسئر ز، ڈسٹر کی بیوٹرز، سپائرز، مالیائی اداروں اور ریگولیٹری اضار ٹیز کی خدمات و تعاون کا اعتراف کرتا ہے۔

الله سجانہ و تعالیٰ کے مسلسل فضل و کرم پر تمام تعریفات اور تشکر اس کے لیے ہے۔

منحانب بورڈ

آصف مصباح چیف ایگزیکٹیو

ئى

تاریخ: اپریل 24، 2020

ڈائر یکٹر زجائزہ رپورٹ

ڈائر کیٹرز 31 دارج ، 2020ء کوختم ہونے والی مدت کے غیر آڈٹ شدہ غیر مدغم شدہ اور مدغم شدہ مخضر عبور کی مالیاتی معلومات پیش کرتے ہوئے خوشی محسوس کررہے ہیں۔

مالياتى نتائج

(جنوری-مارچ (پاکستانی روپے ملین ش) جولائی-مارچ (پاکستانی روپے ملین ش)					جنوری-مارچ (یا کستانی رویے ملین میں)			
شده	مدغم	م شده	غير مد	شده	مدغم	فم شده	غيرمد	مندرجات	
2019	2020	2019	2020	2019	2020	2019	2020		
2,965.7	4,273.9	2,879.2	4,114.5	1,082.1	1,644.9	1,033.6	1,585.1	فروخت خالص	
1,277.0	1,677.8	1,232.4	1,589.3	433.3	626.6	407.2	593.4	مجموعى منافع	
99.1	160.9	109.0	189.3	25.1	127.7	34.4	134.3	آپر ٹینگ منافع	
11.4	(21.0)	24.6	15.6	(10.1)	60.9	0.9	70.6	قبل از ٹیکس منافع/(خسارہ)	
(13.6)	(79.2)	5.4	(37.1)	(14.0)	35.5	0.5	46.6	بعداز ٹیکس(خسارہ)/منافع	

في حصص منافع

کینیٰ کی غیر مدغم شدہ الیاتی معلومات کے مطابق گذشتہ سال کی اس مدت کے بالتر تیب 0.01 پاکستانی روپے اور 0.14 پاکستانی روپے کے مقابلے میں جنوری -مارچ کے دوران فی حصص منافع 1.19 کیا کتائی روپے اور 3010 کو ختم ہونے والی نومان کے لئے (0.95) پاکستانی روپے رہا۔

مالياتی کار کر د گی

سه مای به سه مای (QoQ) کی بنیاد پر خالص فروخت میں 551.5 ملین پاکتانی روپ (یعنی 53.4 فیصد) اضافہ ہوا، جبمہ سال به سال (YoY) کی بنیاد پر خالص فروخت میں اضافہ تھا۔ 551.5 ملین پاکتانی روپ (یعنی 42.9 فیصد) اضافہ ہوا۔اس کی بنیاد کی وجہ تیسر ک سه مای 2020 کے دوران انسٹی ٹیو شئل منینڈر فروخت میں اضافہ تھا۔ کاروباری شعبول کے اعتبارے بڑھوئری درج ذیل تھی:

	بالبديال			سه مایی به سه مایی				
4.00	خالص فروخت	جولائی۔مارچ	جولائی۔مارچ	44	خالص فروخت	جنوری-مارچ	جنوری-مارچ	شعبه
برهورتن	میں بردھورتری	2019	2020	برهورس	میں بڑھوتری	2019	2020	
(فصدیس)	ن	إ کستانی روپے ملین میر)	(فيصديس)	(پاکتانی روپے ملین میں)			
20.4%	455.8	2,239.2	2,695.0	19.5%	148.1	760.3	908.4	اسٹریٹ
197.2%	631.9	320.4	952.3	233.5%	378.0	161.9	539.9	انسٹی ٹیوشن
46.2%	147.6	319.6	467.2	22.8%	25.4	111.4	136.8	دیگر
42.9%	1,235.3	2,879.2	4,114.5	53.4%	551.5	1,033.6	1,585.1	ٹو ٹل

سب سے پر امید پہلواسٹریٹ فروخت سالبہ سال (۷۵۷) میں 5.5 فیصد کی بڑھوڑی تھی جو کہ سب سے بڑا اوراسٹریٹیجب کاظ سے نہایت اہم شعبہ ہے (سال بہ سال کی بنیاد پر ایک کی بیاد کی بازگر کی 19 ملین پاکستانی روپ کی غیر معمولی فروخت ایڈ جسٹ کرنے کے بعد)۔ اگرچہ، مجموعی طور پر آمدنی میں اضافہ و 42.9 فیصد ہے، 19- Covid کے جوابی اقدامات کی وجہ سے جنون کی مریشوں کے شعبہ جات کی بندش اقدامات کی وجہ سے جنون کی مریشوں کے شعبہ جات کی بندش اورڈاکٹرزکے چکھنے میں شد پر مشکلات کے باعث اپر بل سے فیلڈ فورس کے آپریش معمل ہیں۔

سال بہ سال (۷۵۷) مجموعی منافع 42.8 فیصد ہے کم ہو کر 38.6 فیصد رہ گیا اور سہائی بہ سہائی (QoQ) کی بنیاد پریہ 4.9 فیصد ہے 37.4 فیصد تک کم ہوا۔ اس کی بنیاد کی وجہ تیسری سہائی 2020 کے دوران انٹی ٹیو شنل فروخت کے باعث فروخت کس میں تبدیلی اور پچھلے سال کے اس عرصہ کے مقابلے میں لاگت کے دیگر عوائل میں اضافہ تھا۔ آپریٹیگ افراجات (other income ہے خالص) میں سال بہ سال 24.6 فیصد اضافہ اور سہائی کی بنیاد پر 23.2 فیصد اضافہ ہوا جس کی وجہ فیلڈ فورس میں

ب ۔ تو تیج کے سلسلے میں زیادہ مار کینگ کی سرمایہ کاری ، ٹی اجراء اور اسٹریٹ فروخت میں اضافیہ کی رفتار کو ہر قرار رکھنا تھا۔ **Macter International Limited UN-CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION PERIOD ENDED** MARCH 31, 2020 Quarterly Report March 31, 2020 8

UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2020

7.5 7.1 107.11.61.3	-,		
		MARCH 31,	JUNE 30,
		2020	2019
	NOTE	(RUPEES IN	1 '000)
ASSETS		UN-AUDITED	AUDITED
NON-CURRENT ASSETS			
Property, plant and equipment	5	1,348,296	1,232,833
Intangible assets		5,760	8,279
Long-term investment	6	200,000	100,000
Long-term loans		2,993	2,147
Long-term deposits		77,831	73,619
Deferred tax asset		26,645	18,396
		1,661,525	1,435,274
CURRENT ASSETS			
Stores and spares		3,800	2,171
Stock-in-trade	7	1,060,982	773,203
Trade debts		938,890	580,686
Loans and advances		117,637	72,018
Trade deposits, prepayments and other receivables		103,921	70,576
Taxation-net		157,161	134,045
Cash and bank balances	8	96,342	142,578
		2,478,733	1,775,277
TOTAL ASSETS		4,140,258	3,210,551
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital		391,444	391,444
Reserves		730,162	802,502
		1,121,606	1,193,946
NON-CURRENT LIABILITIES			
Long-term financing	9	367,232	298,760
Lease liabilities		49,018	-
Deferred liabilities		182,783	178,459
		599,033	477,219
CURRENT LIABILITIES			
Trade and other payables	10	886,590	625,248
Accrued profit		48,234	24,288
Short-term borrowings	11	1,343,025	790,738
Current portion of long-term financing	9	119,603	98,832
Current portion of lease liabilities		21,899	-
Unclaimed dividends		268	280
		2,419,619	1,539,386
CONTINGENCIES AND COMMITMENTS	12		
TOTAL FOLUTY AND LIABILITIES		4.440.0==	2 240 551
TOTAL EQUITY AND LIABILITIES		4,140,258	3,210,551

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial information. α

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2020

	NINE MONTHS ENDED		QUARTER ENDED		
	MARCH 31, 2020	MARCH 31, 2019	MARCH 31, 2020	MARCH 31, 2019	
NOTE		(RUPEES	IN '000)		
Turnover	4,114,483	2,879,230	1,585,060	1,033,605	
Cost of sales	(2,525,216)	(1,646,819)	(991,611)	(626,413)	
Gross profit	1,589,267	1,232,411	593,449	407,192	
Distribution costs	(1,233,347)	(977,328)	(400,903)	(325,345)	
Administrative expenses	(171,811)	(161,866)	(59,991)	(56,482)	
Other expenses	(1,322)	(2,086)	(1,322)	(75)	
Other income	6,556	17,877	3,052	9,141	
	(1,399,924)	(1,123,403)	(459,164)	(372,761)	
Operating profit	189,343	109,008	134,285	34,431	
Financial charges 9.4 & 11.4	(173,783)	(84,456)	(63,729)	(33,546)	
Profit before taxation	15,560	24,552	70,556	885	
Taxation 13	(52,670)	(19,120)	(23,972)	(346)	
(Loss) / Profit after taxation	(37,110)	5,432	46,584	539	
		(RUP	EES)		
Basic and diluted (loss) /					
earnings per share	(0.95)	0.14	1.19	0.01	

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial information.

CHIEF FINANCIAL OFFICER

CHIĚF EXECUTIVE

UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2020

	NINE MONTH	IS ENDED	QUARTER ENDED		
	MARCH 31, 2020	MARCH 31, 2019	MARCH 31, 2020	MARCH 31, 2019	
	•••••	(RUPEES	IN '000)		
(Loss) / Profit after taxation	(37,110)	5,432	46,584	539	
Other comprehensive income for the period	-	-	-	-	
Total comprehensive (loss) / income for the period	(37,110)	5,432	46,584	539	

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial information.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2020

TOR THE QUARTER ENDED WA	11(01) 31, 2		IC ENDED	
		NINE MONTHS ENDED		
		MARCH 31,	MARCH 31,	
	NOTE	2020	2019	
CASH FLOWS FROM OPERATING ACTIVITIES	NOTE	(RUPEES I	N 000)	
Profit before taxation		15 560	24 552	
		15,560	24,552	
Adjustments:		76 410	C4 70C	
Depreciation		76,419	64,786	
Depreciation - Right of use - asset		17,447	2.005	
Amortization		2,519	2,885	
Financial charges		173,783	84,456	
Provision for gratuity		20,173	17,034	
Gain on sale of operating fixed assets		(3,674)	(11,403)	
Provision for slow moving and obsolete stock-in-trade		20,142	903	
Provision for doubtful debts		21,000	29,344	
		327,809	188,005	
		343,369	212,557	
(Increase) in current assets				
Stores and spares		(1,629)	(97)	
Stock-in-trade		(307,921)	(52,187)	
Trade debts		(379,204)	(37,747)	
Loans and advances		(45,619)	(35,134)	
Trade deposits, prepayments and other receivables		(33,345)	(3,553)	
		(767,718)	(128,718)	
Increase in current liabilities				
Trade and other payables		261,330	3,928	
		(163,019)	87,767	
Financial charges paid		(149,837)	(73,918)	
Income tax paid		(84,035)	(44,908)	
Gratuity paid		(15,755)	(5,913)	
Long-term loans		(846)	244	
Long-term deposits		(4,212)	492	
Deferred liabilities		(93)	(209)	
		(254,778)	(124,212)	
Net cash (used in) operating activities		(417,797)	(36,445)	
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to property plant and equipment		(129,777)	(138,661)	
Proceeds from disposal of operating fixed assets		7,109	17,349	
Investments made during the period		(100,000)	(100,000)	
Additions of intangible asset		-	(3,954)	
Net cash (used in) investing activities		(222,668)	(225,266)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Long-term financing obtained - net		89,243	55,730	
Lease liabilities paid		(12,071)	-	
Short-term borrowings obtained - net		552,287	258,833	
Dividend Paid		(35,230)	(72,417)	
Net cash generated from financing activities		594,229	242,146	
Net decrease in cash and cash equivalent		(46,236)	(19,565)	
Cash and cash equivalents at the beginning of the period		142,578	46,995	
Cash and cash equivalents at the end of the period	8	96,342	27,430	
•				

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial information.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2020

	ISSUED, SUBSCRIBED	RES	ERVES		
PARTICULARS	AND PAID-UP CAPITAL	CAPITAL RESERVES	UNAPPROP- -RIATED PROFIT	TOTAL RESERVES	TOTAL EQUITY
		(R	UPEES IN '000)		
Balance as at July 01, 2018	391,444	217,808	558,275	776,083	1,167,527
Profit for the period	-	-	5,432	5,432	5,432
Other comprehensive income for the period ended March 31, 2019	-	-	_	-	_
	-	-	5,432	5,432	5,432
Final dividend for the year ended June 30, 2018 @ Rs. 1.85 per Share	_	_	(72,417)	(72,417)	(72,417)
Julie 30, 2010 @ No. 1.03 per share					
Balance as at March 31, 2019	391,444	217,808	491,290	709,098	1,100,542
Balance as at July 01, 2019	391,444	217,808	584,694	802,502	1,193,946
Net (loss) for the period	-	-	(37,110)	(37,110)	(37,110)
Other comprehensive income for the period ended March 31, 2020	_	_	_	_	_
	-	-	(37,110)	(37,110)	(37,110)
Final dividend for the year ended June 30, 2019 @ Rs.0.90 per Share	-	-	(35,230)	(35,230)	(35,230)
Balance as at March 31, 2020	391,444	217,808	512,354	730,162	1,121,606

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial information.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

NOTES TO THE UN-CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE PERIOD ENDED MARCH 31, 2020

1. THE COMPANY AND ITS OPERATIONS

Macter International Limited (the Company) was incorporated in Pakistan in 1992 as a private limited company and was converted into a public limited company in 2011. Effective from August 01, 2017 the Company has been listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and market pharmaceutical products. The geographical location and registered office of the Company is situated at F-216, S.I.T.E. Karachi.

2. BASIS OF PREPARATION

This unconsolidated condensed interim financial information has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by International Accounting Standard Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants
 of Pakistan as are notified under Companies Act 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

This unconsolidated condensed interim financial information does not include all the information and disclosures required in annual financial statements and should be read in conjunction with the Company's unconsolidated annual audited financial statements for the year ended June 30, 2019.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of this unconsolidated condensed interim financial information are consistent with those followed in the preparation of the Company's unconsolidated annual audited financial statements for the year ended June 30, 2019 except as described in notes 3.1 and 3.2 below:

3.1 Adoption of IFRS 16 - Leases

During the period, the Company have adopted IFRS 16 as issued by the International Accounting Standards Board (IASB) in January 2016.

IFRS 16 supersedes IAS 17 "Leases", IFRIC 4 "Determining whether an Arrangement contains a Lease", SIC-15 "Operating Leases-Incentives" and SIC-27 "Evaluating the Substance of Transactions Involving the Legal Form of a Lease". The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model.

Lessor accounting under IFRS 16 is substantially unchanged under IAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. Therefore, IFRS 16 did not have an impact for leases where the Company is the lessor.

The Company has lease contracts for its Commercial offices and warehouse. Before the adoption of IFRS 16, the Company classified each of its leases (as lessee) at the inception date as an operating lease. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in statement of profit or loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under Trade deposits, short term prepayments and other receivables, respectively.

Upon adoption of IFRS 16, the Company initially recognized a lease liability for the obligation to make lease payments and a right-of-use (RoU) asset for the right to use the underlying asset for the lease term against a consideration. The lease liability is measured at the present value of the consideration (lease payments) to be made over the lease term. The lease payments are discounted using the interest rate implicit in the lease, unless it is not readily determinable, in which case the lessee may use the incremental rate of borrowing. The RoU asset is initially measured at the present value of lease liability, adjusted for lease prepayments and borrowing costs.

As permitted by the transitional provisions of IFRS 16, the Company elected not to restate the comparative figures and not to adjust the opening unappropriated profit. Accordingly, adjustment to the carrying amount of assets and liabilities were recognised in the current period.

The effect of adoption of IFRS 16 as at July 01, 2019 is as follows:

JULY 01, 2019 (RUPEES IN '000) 82,987

Increase in RoU asset (Decrease) in trade deposits, short term prepayments and other receivables Increase in total assets

75,727 75,727

(7,260)

Increase in lease liability against assets subject to finance lease Increase in net assets

The Company also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics.
- Relied on its assessment of whether leases are onerous immediately before the date of initial
 application.
- Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial
 application.

The lease liabilities as at July 01, 2019 can be reconciled to the operating lease commitments as of June 30, 2019 as follows:

	(RUPEES IN '000)
Operating lease commitments as at June 30, 2019 Weighted average incremental borrowing rate as at July 01, 2019 Discounted operating lease commitments as at July 01, 2019	103,930 <u>14.30%</u> 78,394
Less: Commitments relating to short-term leases	(2,667)
Lease liabilities as July 01, 2019	75,727

Summary of new accounting policies in respect of adoption of IFRS 16

Set out below are the new accounting policies of the Company upon adoption of IFRS 16, which have been applied from the date of initial application:

Right-of-use (RoU) assets

At the commencement date of the lease. Right-of-use assets is measured at preset value of lease liability. Subsequently, RoU asset is measured at cost, less accumulated depreciation and any impairment losses, and adjusted for any pre measurement of lease liabilities. RoU are depreciated on a straight-line basis over the shorter of its estimated useful life and lease term.

Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term and is adjusted for lease prepayments. The lease payments are discounted using the interest rate implicit in the lease, unless it is not readily determinable, in which case the lessee may use incremental rate of borrowing. After the commencement date, the carrying amount of lease liability is increased to reflect the accretion of interest and reduced for the lease payments made.

Short-term leases

The Company applies the short-term lease recognition exemption to its short-term leases of premises (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on short-term leases are recognised as expense on a straight-line basis over the lease term.

Set out below, are the carrying amounts of the Company's right-of-use assets, lease liabilities and interest liability and the movements during the period:

	ROU ASSET	LEASE LIABILITY	INTEREST LAIBILITY
	(RUPEES IN '000)		
As at July 01, 2019	82,987	75,727	-
Depreciation expense	(17,447)	-	-
Interest expense	-	-	7,424
Payments		(12,234)	
As at March 31, 2020	65,540	63,493	7,424

3.2 New / Revised Standards, Interpretations and Amendments

The Company has adopted the following standards and amendment to IFRSs which became effective for the current period:

IFRS 3 Business Combinations: Previously held interests in a joint operation

IFRS 9 Prepayment Features with Negative Compensation (Amendments)

IFRS 11 Joint Arrangements: Previously held interests in a joint operation

IFRS 16 Leases

IAS 12 Income Taxes: Income tax consequences of payments on financial instruments classified as equity (Amendments)

IAS 19 Plan Amendment, Curtailment or Settlement (Amendments)

IAS 23 Borrowing Costs: Borrowing costs eligible for capitalisation

IAS 28 Long-term Interests in Associates and Joint Ventures (Amendments)

IFRIC Interpretation 23 Uncertainty over Income Tax Treatments

The adoption of the above amendments to accounting standards and interpretations did not have any effect on these condensed interim financial statements other than IFRS 16, the impact of which has been disclosed in note 3.1 above.

4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of unconsolidated condensed interim financial information is in conformity with approved accounting standards, as applicable in Pakistan requires the management to make estimates, assumptions and use judgments that affect the application of policies and the reported amount of assets and liabilities and income and expenses.

Judgments and estimates made by the management in the preparation of this unconsolidated condensed interim financial information are same as those applied in the Company's unconsolidated annual audited financial statements for the year ended June 30, 2019.

		NOTE	MARCH 31, 2020 (RUPEES IN	JUNE 30, 2019 N '000)
			UN-AUDITED	AUDITED
5.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	5.1	1,250,198	1,201,358
	Right of use - assets	3.1	65,540	-
	Capital work-in-progress	5.2	32,558	31,475
			1,348,296	1,232,833

5.1 Detail of additions and deletions to operating fixed assets are as follow:

	NINE MONT		NINE MONT		
	ADDITION	s (COST)	DELETIONS (NET BOOK VALU		
	MARCH 31, 2020	MARCH 31, 2019	MARCH 31, 2020	MARCH 31, 2019	
		(RUPEES IN '000)			
	(UN-AUDITED)				
Leasehold land	-	4,650	-	-	
Buildings on leasehold land	3,967	64,792	-	-	
Plant and machinery	21,327	129,226	2,414	159	
Tools and equipment	13,611	8,476	-	-	
Gas and other installation	31,432	44,479	53	-	
Furniture and fixture	2,688	8,051	-	-	
Office equipment	1,784	3,524	-	-	
Computer equipment	1,584	952	-	61	
Motor vehicles	52,301	26,961	968	5,726	
	128,694	291,111	3,435	5,946	

5.2 Capital work-in-progress

MARCH 31, 2020

CIVIL WORKS	LEASEHOLD LAND	PLANT AND MACHINERY	OTHERS	TOTAL
	(RUPEES IN '000)			
	(U	N-AUDITED)		
683	2,050	28,427	315	31,475
1/				
4,015	4,623	38,009	3,172	49,819
(4,698)	-	(43,365)	(673)	(48,736)
-	6,673	23,071	2,814	32,558
	683 4 / 4,015	CIVIL WORKS LAND(RU(UI 683 2,050 4,015 4,623 (4,698) -	CIVIL WORKS LAND MACHINERY	CIVIL WORKS LAND MACHINERY OTHERS

MARCH 31, JUNE 30, 2020 2019 NOTE (RUPEES IN '000) UN-AUDITED AUDITED

6. LONG-TERM INVESTMENT

Investment in subsidiary - at cost Misbah Cosmetic (Private) Limited 20,000,000 (2019: 10,000,000) ordinary shares representing 72.53% (2019: 56.90%) voting shares 6.1

200,000

MARCH 31,

100,000

JUNE 30,

6.1 During the period, the Company acquired an additional 10,000,000 ordinary shares increasing the voting shares from 56.90% to 72.53% of Misbah Cosmetics (Private) Limited against a consideration of Rs.100 million. The subsidiary company is engaged in selling and distribution of cosmetic products.

			2020	2019
	N	NOTE (RUPEES IN '000)		N '000)
			UN-AUDITED	AUDITED
7.	STOCK IN TRADE			
	In hand			
	- raw material		405,139	264,024
	- packing material		228,961	170,963
	- work-in-process		110,832	65,668
	- finished goods	7.1	348,566	296,278
			1,093,498	796,933
	Less: Provision for slow moving and obsolete items	7.2	(37,223)	(27,376)
			1,056,275	769,557
	In transit		4,707	3,646
			1,060,982	773,203

7.1 These include cost of physician samples, aggregating Rs.14.558 (2019: Rs.13.502) million.

		MARCH 31, 2020 (RUPEES I	JUNE 30, 2019 N '000)
		UN-AUDITED	AUDITED
7.2	Provision for slow moving and obsolete items		
	Balance at the beginning of the period	27,376	46,482
	Charge for the period	20,142	10,716
	Write off during the period	(10,295)	(29,822)
	Balance at the end of the period	37,223	27,376

	CASH AND BANK BALANCES	NOTE	MARCH 31, 2020 (RUPEES I UN-AUDITED	JUNE 30, 2019 N '000) AUDITED
8.	CASH AND BANK BALANCES			
	Cash in hand		79	271
	With banks in:			
	- current accounts		78,048	84,462
	- saving accounts	8.1	18,215	57,845
			96,263	142,307
			96,342	142,578

8.1 These carry profit at the rates ranging from 5.50% to 7.55% (2019: 2.25% to 6.15%) per annum.

	MARCH 31,	JUNE 30,
	2020	2019
NOTE	(RUPEES II	N '000)
	UN-AUDITED	AUDITED

9. LONG-TERM FINANCING

Secured

Diminishing musharakah on			
- leasehold land and buildings	9.1	154,376	76,263
- plant and machinery	9.2	231,378	253,727
- vehicles	9.3	101,081	67,602
		486,835	397,592
Less: Current maturity shown under curre	nt liabilities	(119,603)	(98,832)
		367,232	298,760

- 9.1 These facilities have been obtained from Meezan Bank Limited. These carry markup at the rate of 3 Months and 6 Months KIBOR plus 1.25% to 1.50% (2019:KIBOR plus 1.25% to 2.00%) per annum and having maturity till August 2024 (2019: August 2022). These facilities are secured against the respective assets.
- 9.2 These facilities have been obtained from First Habib Modaraba, Dubai Islamic Bank and MCB Islamic Bank. These carry markup at the rates of 1 Month, 3 Months and 6 Months KIBOR plus 1.00% to 2.00% (2019: KIBOR plus 1.40% to 2.00%) per annum and having maturity till March 2025 (2019: September 2024). These facilities are secured against the respective assets.
- 9.3 These facilities have been obtained from First Habib Modaraba and Albaraka Bank (Pakistan) Limited. These carry markup at the rates of 6 Months KIBOR plus 1.00% to 1.50% (2019: KIBOR plus 1.25% to 2:00%) per annum and are having maturity till January 2025 (2019: December 2023). These facilities are secured against the respective assets.
- **9.4** Financial charges on long term financing for the period ended March 31, 2020 is Rs.49.479 million.

		NOTE	MARCH 31, 2020 (RUPEES I UN-AUDITED	JUNE 30, 2019 IN '000) AUDITED
10.	TRADE AND OTHER PAYABLES			
	Trade and other creditors Advances from customers Accrued liabilities Provision for Gas Infrastructure Development Cess Sindh Workers' Profit Participation Fund Workers' Welfare Fund Central Research Fund Payable to Provident Fund Ijarah rental payable Auditors' remuneration Withholding taxes payable Others	5	579,732 102,179 72,409 79,190 844 22,045 157 2,697 4,302 1,437 10,747 10,851 886,590	346,788 114,205 44,323 66,795 2,852 21,725 1,238 3,302 4,591 2,023 9,398 8,008 625,248
11.	SHORT-TERM BORROWINGS			
	Istisna'a Musharakah running finance Murabaha	11.1 11.2 11.3	413,822 200,000 729,203 1,343,025	19,511 130,000 641,227 790,738

- 11.1 This represents finance facility obtained from Dubai Islamic Bank. This carries profit at the rate of 6 Months KIBOR plus 1.25% to 1.50% (2019: 3 to 6 Months KIBOR plus 1.25%) per annum and having maturity till September 2020 (2019: July 2019). These are secured by way of hypothecation on stock-in-trade and trade debts of the Company.
- 11.2 These represent finance facility obtained from MCB Islamic Bank. This carries profit at the rate of 3 Months KIBOR plus 0.85% per annum and is repayable on demand. These are secured by way of hypothecation on stock-in-trade and trade debts of the Company.
- 11.3 These represent outstanding murabaha facilities with various Islamic banks for the purpose of purchase of inventory. These carry profit at the rates ranging from 6 Months KIBOR plus 1.00% to 1.50% (2019: from 3 to 6 Months of KIBOR plus 1.00% to 1.50%) per annum and having maturity till September 2020 (2019: December 2019). These are secured against hypothecation of stock in trade and trade debts of the Company.
- **11.4** Financial charges on short term borrowings for the period ended March 31, 2020 is Rs.115.821 million.

				MARCH 31, 2020 (RUPEES IN UN-AUDITED	JUNE 30, 2019 '000)
				OIV-AODITED	AUDITED
12.	CONTINGENCIES AND CON	MITMENTS			
12.1	Contingencies				
12.1 .1	Claims not acknowledged a	as debt by the Cor	mpany =	9,072	7,240
12.1 .2	Outstanding letters of guar	rantee		118,231	89,667
12.1 .3	There is no change in the s statements for the year en	•			
12.2	Commitments				
	Outstanding letters of cred	lit		108,891	55,641
	Commitments for capital e	xpenditures		28,540	42,136
	Commitments for Ijarah re machinery, motor vehicle				
			Year		
			2020	26,217	100,457
			2021	100,314	90,938
			2022 2023	71,459	62,569
			2023	17,714	9,640 998
			2025	7,228 125	996
			2023	223,057	264,602
		NINE MONT	HS ENDED	QUARTE	RENDED
		MARCH 31, 2020	MARCH 31, 2019	MARCH 31, 2020	MARCH 31, 2019
			(RUPEES	IN '000)	
			(UN-AU	DITED)	
13. TA	AXATION				
Cu	ırrent	60,919	13,499	23,477	6,466
	ior year	-	(4,919)	-	198
Pr	/				
	eferred	(8,249)	10,540	495	(6,318)

14. TRANSCATIONS WITH RELATED PARTIES

Related parties of the Company comprise of associates, directors and key management personnel. Transactions with related parties during the period, other than those which have been disclosed elsewhere in this condensed interim financial information, are as follows:

		NINE MON	THS ENDED
		MARCH 31, 2020 (RUPEES	MARCH 31, 2019 5 IN '000)
		(UN-AL	JDITED)
Relationship	Nature of transaction		
Key Management Personnel	Salary and other benefits	130,968	123,155
	Dividend	23,002	47,283
Non-Executive Director	Meeting Fees	554	517
	,		
Provident Fund	Contribution	29,187	26,483
Misbah Cosmetics (Private)	Investment made	100,000	100,000
Limited (Subsidiary) 72.53%	Expenses incurred and		
	reimbursement thereon	1,084	2,017

15. FINANCIAL RISK MANAGEMENT AND FAIR VALUE DISCLOSURES

These unconsolidated condensed interim financial information do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2019. There have been no change in any risk management policies since the year end.

16. DATE OF AUTHORISATION FOR ISSUE

This unconsolidated condensed interim financial information was authorised for issue on 24 April, 2020 by the Board of Directors of the Company.

17. GENERAL

- **17.1** Corresponding figures have been reclassified for the purpose of better presentation and comparison, wherever necessary. However, there are no material reclassifications to report.
- 17.2 All figures have been rounded off to the nearest thousand rupees, unless otherwise stated.

Macter International Limited CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION PERIOD ENDED MARCH 31, 2020 **Quarterly Report March 31, 2020** 24

CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2020

		MARCH 31, 2020	JUNE 30, 2019
	NOTE	(RUPEES I	
		UN-AUDITED	AUDITED
ASSETS		ON-AUDITED	AUDITED
NON-CURRENT ASSETS			
Property, plant and equipment	5	1,365,810	1,248,312
Intangible assets	3	60,546	65,218
Long-term loans		2,993	2,147
Long-term deposits		79,309	74,537
Deferred tax asset		26,645	18,396
Deletted tax asset		1,535,303	1,408,610
CURRENT ASSETS		1,555,505	1,400,010
Stores and spares		3,800	2,171
Stock-in-trade	6	1,142,760	841,849
Trade debts		972,820	599,532
Loans and advances		122,175	76,887
Trade deposits, prepayments and other receivables		112,446	76,998
Taxation-net		157,161	134,045
Cash and bank balances	7	114,437	144,969
		2,625,599	1,876,451
TOTAL ASSETS		4,160,902	3,285,061
		· · ·	
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital		391,444	391,444
Reserves		661,126	764,552
		1,052,570	1,155,996
Non controlling interest		(6,990)	4,031
•		1,045,580	1,160,027
NON-CURRENT LIABILITIES			
Long-term financing	8	420,039	354,330
Lease liabilities		49,018	
Deferred liabilities		182,783	178,459
CURRENT LIABILITIES		651,840	532,789
CURRENT LIABILITIES Trade and other payables	9	000 633	649 245
Accrued profit	9	900,622 49,381	648,245 25,453
Short-term borrowings	10	1,368,025	
Current portion of long-term financing	9	1,368,025	815,751 102,516
Current portion of long-term financing Current portion of lease liabilities	5	21,899	102,510
Unclaimed dividends		21,899	280
Official field dividends		2,463,482	1,592,245
CONTINGENCIES AND COMMITMENTS	11	_,,	_,,

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information

CHIEF FINANCIAL OFFICER

CHIĔF EXECUTIVE

CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2020

	NINE MONT	NINE MONTHS ENDED		QUARTER ENDED	
	MARCH 31, 2020	MARCH 31, 2019	MARCH 31, 2020	MARCH 31, 2019	
NOTE		(RUPEES	IN '000)		
Turnover	4,273,935	2,965,679	1,644,862	1,082,146	
Cost of sales	(2,596,126)	(1,688,651)	(1,018,259)	(648,852)	
Gross profit	1,677,809	1,277,028	626,603	433,294	
Distribution costs	(1,347,176)	(1,031,400)	(439,692)	(360,604)	
Administrative expenses	(174,968)	(162,323)	(60,891)	(56,689)	
Other expenses	(1,322)	(2,086)	(1,322)	(75)	
Other income	6,556	17,877	3,052	9,141	
	(1,516,910)	(1,177,932)	(498,853)	(408,227)	
Operating profit	160,899	99,096	127,750	25,067	
Financial charges 8.5 &10.4	(181,867)	(87,700)	(66,820)	(35,195)	
(Loss) / profit before taxation	(20,968)	11,396	60,930	(10,128)	
Taxation 12	(58,249)	(25,002)	(25,441)	(3,901)	
(Loss) / profit after taxation	(79,217)	(13,606)	35,489	(14,029)	
		(RUP	EES)		
Basic and diluted (loss) /					
earnings per share	(2.02)	(0.35)	0.91	(0.36)	

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.

Attributable to:

Owner of the Holding Company Non- controlling interest

(13,211)	(13,000)	33,403	(17,023
(79,217)	(13,606)	35,489	(14,029
(11,021)	(8,206)	(2,851)	(8,206
(68,196)	(5,400)	38,340	(5,823

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

CONSOLIDATED CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2020

	NINE MONTHS ENDED		QUARTER	ENDED
	MARCH 31, 2020	MARCH 31, 2019	MARCH 31, 2020	MARCH 31, 2019
		(RUPEES	IN '000)	
(Loss) / profit after taxation	(79,217)	(13,606)	35,489	(14,029)
Other comprehensive income				
for the period	-	-	-	-
Total comprehensive (loss) /				
income for the period	(79,217)	(13,606)	35,489	(14,029)

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.

Attributable to:

Owner of the Holding Company	(68,196)	(5,400)	38,340	(5,823)
Non- controlling interest	(11,021)	(8,206)	(2,851)	(8,206)
	(79,217)	(13,606)	35,489	(14,029)

CHIEF FINANCIAL OFFICER

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CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE PERIOD ENDED MARCH 31, 2020

	NINE MONTH	IS ENDED
	MARCH 31, 2020	MARCH 31, 2019
NOTE	(RUPEES I	N '000)
CASH FLOWS FROM OPERATING ACTIVITIES	(22.252)	44.206
(Loss) / Profit before taxation Adjustments :	(20,968)	11,396
Depreciation	77,837	65,454
Depreciation - Right of use - asset	17,447	-
Amortization	4,673	2,974
Financial charges	181,867	87,700
Provision for gratuity	20,173	17,034
Gain on sale of operating fixed assets	(3,674)	(11,403)
Provision for slow moving and obsolete stock-in-trade	20,142	903
Provision for doubtful debts	24,023	29,344
	342,488	192,006
Unamed Alle annual and a	321,520	203,402
(Increase) in current assets Stores and spares	(1,629)	(97)
Stock-in-trade	(321,053)	(128,813)
Trade debts	(397,311)	(73,919)
Loans and advances	(45,288)	(40,516)
Trade deposits, prepayments and other receivables	(35,448)	(10,256)
	(800,729)	(253,601)
Increase in current liabilities		
Trade and other payables	252,366	16,327
	(226,843)	(33,872)
Financial charges paid	(157,939)	(77,066)
Income tax paid	(89,616)	(50,790)
Gratuity paid	(15,755)	(5,913) 244
Long-term loans Long-term deposits	(846) (4,772)	(426)
Deferred liabilities	(93)	(394)
Deferred habilities	(269,021)	(134,345)
Net cash (used in) operating activities	(495,864)	(168,217)
CASH FLOWS FROM INVESTING ACTIVITIES	(, ,	(,,
Additions to property plant and equipment	(133,230)	(144,800)
Proceeds from disposal of operating fixed assets	7,109	(3,954)
Additions of intangible asset	-	17,349
Net cash (used in) investing activities	(126,121)	(131,405)
CASH FLOWS FROM FINANCING ACTIVITIES	22.122	445.005
Long-term financing obtained - net	86,480	115,905
Lease liabilities paid Short-term borrowings obtained - net	(12,071) 552,274	283,846
Dividend paid	(35,230)	(72,417)
Net cash generated from financing activities	591,453	327,334
Net (decrease) / Increase in cash and cash equivalents	(30,532)	27,712
Cash and cash equivalents at the beginning of the period	144,969	46,995
Cash and cash equivalents acquired through bussiness combination	-	(35,883)
Cash and cash equivalents at the end of the period 7	114,437	38,824

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.

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CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2020

	ISSUED,	ISSUED, RESERVES SUBSCRIBED				
PARTICULARS	AND PAID-UP CAPITAL	CAPITAL RESERVES	UNAPPROP- -RIATED PROFIT	TOTAL RESERVES	NON- CONTROLLING	TOTAL EQUITY
			(RUPEES IN	'000)	INTEREST	
Balance as at July 01, 2018	391,444	217,808	546,403	764,211	-	1,155,655
Non controlling interest on acquisition of Subsidaiary Company	-	-	-	-	31,245	31,245
(Loss) for the period	-	-	(5,400)	(5,400)	(8,206)	(13,606)
Other comprehensive income for the period ended						
March 31, 2019	- [-	(5,400)	(5,400)	(8,206)	(13,606)
Final Dividend for the year ended June 30, 2018 @ Rs. 1.85 per share	-	-	(72,417)	(72,417)	-	(72,417)
Balance as at March 31, 2019	391,444	217,808	468,586	686,394	23,039	1,100,877
Balance as at July 01, 2019	391,444	217,808	546,744	764,552	4,031	1,160,027
(Loss) for the period	-	-	(68,196)	(68,196)	(11,021)	(79,217)
Other comprehensive income for the period ended March 31, 2020	_	_	_	_		_
	-	-	(68,196)	(68,196)	(11,021)	(79,217)
Final Dividend for the year ended June 30, 2019 @ Rs. 0.90 per share	-	-	(35,230)	(35,230)	-	(35,230)
Balance as at March 31, 2020	391,444	217,808	443,318	661,126	(6,990)	1,045,580

The annexed notes from 1 to 16 form an integral part of this consolidated condensed interim financial information.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE PERIOD ENDED MARCH 31, 2020

1. THE COMPANY AND ITS OPERATIONS

Macter International Limited (the Company) was incorporated in Pakistan in 1992 as a private limited company and was converted into a public limited company in 2011. Effective from August 01, 2017 the Company has been listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and market pharmaceutical products. The geographical location and registered office of the Company is situated at F-216, S.I.T.E. Karachi.

1.1 Following is the Subsidiary Company

Effective %age of holding					
MARCH 31, JUNE 30,					
2020	2019				
UN-AUDITED	AUDITED				
72.5%	56.9%				

Misbah Cosmetic (Private) Limited

2. BASIS OF PREPARATION

This consolidated condensed interim financial information has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by International Accounting Standard Board (IASB) as notified under the Companies Act, 2017; and
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under Companies Act 2017.
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

This consolidated condensed interim financial information does not include all the information and disclosures required in annual financial statements and should be read in conjunction with the Company's consolidated annual audited financial statements for the year ended June 30, 2019.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of this consolidated condensed interim financial information are consistent with those followed in the preparation of the Company's consolidated annual audited financial statements for the year ended June 30, 2019 except as described in notes 3.1 and 3.2 below:

3.1 Adoption of IFRS 16 - Leases

During the period, the Company have adopted IFRS 16 as issued by the International Accounting Standards Board (IASB) in January 2016.

IFRS 16 supersedes IAS 17 "Leases", IFRIC 4 "Determining whether an Arrangement contains a Lease", SIC-15 "Operating Leases-Incentives" and SIC-27 "Evaluating the Substance of Transactions Involving the Legal Form of a Lease". The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model.

Lessor accounting under IFRS 16 is substantially unchanged under IAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. Therefore, IFRS 16 did not have an impact for leases where the Company is the lessor.

The Company has lease contracts for its Commercial offices and warehouse. Before the adoption of IFRS 16, the Company classified each of its leases (as lessee) at the inception date as an operating lease. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in statement of profit or loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under Trade deposits, short term prepayments and other receivables, respectively.

Upon adoption of IFRS 16, the Company initially recognized a lease liability for the obligation to make lease payments and a right-of-use (RoU) asset for the right to use the underlying asset for the lease term against a consideration. The lease liability is measured at the present value of the consideration (lease payments) to be made over the lease term. The lease payments are discounted using the interest rate implicit in the lease, unless it is not readily determinable, in which case the lessee may use the incremental rate of borrowing. The RoU asset is initially measured at the present value of lease liability, adjusted for lease prepayments and borrowing costs.

As permitted by the transitional provisions of IFRS 16, the Company elected not to restate the comparative figures and not to adjust the opening unappropriated profit. Accordingly, adjustment to the carrying amount of assets and liabilities were recognised in the current period.

The effect of adoption of IFRS 16 as at July 01, 2019 is as follows:

(RUPEES IN '000)

82,987
(7,260)
75,727

JULY 01, 2019

75,727

(Decrease) in trade deposits, short term prepayments and other receivables Increase in total assets

Increase in lease liability against assets subject to finance lease Increase in net assets

Increase in RoU asset

The Company also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics.
- Relied on its assessment of whether leases are onerous immediately before the date of initial
 application.
- Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial
 application.

The lease liabilities as at July 01, 2019 can be reconciled to the operating lease commitments as of June 30, 2019 as follows:

	(RUPEES IN '000)
Operating lease commitments as at June 30, 2019 Weighted average incremental borrowing rate as at July 01, 2019 Discounted operating lease commitments as at July 01, 2019	103,930 14.30% 78,394
Less: Commitments relating to short-term leases	(2,667)
Lease liabilities as July 01, 2019	75,727

Summary of new accounting policies in respect of adoption of IFRS 16

Set out below are the new accounting policies of the Company upon adoption of IFRS 16, which have been applied from the date of initial application:

Right-of-use (RoU) assets

At the commencement date of the lease. Right-of-use assets is measured at preset value of lease liability. Subsequently, RoU asset is measured at cost, less accumulated depreciation and any impairment losses, and adjusted for any pre measurement of lease liabilities. RoU are depreciated on a straight-line basis over the shorter of its estimated useful life and lease term.

Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term and is adjusted for lease prepayments. The lease payments are discounted using the interest rate implicit in the lease, unless it is not readily determinable, in which case the lessee may use incremental rate of borrowing. After the commencement date, the carrying amount of lease liability is increased to reflect the accretion of interest and reduced for the lease payments made.

Short-term leases

The Company applies the short-term lease recognition exemption to its short-term leases of premises (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on short-term leases are recognised as expense on a straight-line basis over the lease term.

Set out below, are the carrying amounts of the Company's right-of-use assets, lease liabilities and interest liability and the movements during the period:

	ROU ASSET	LEASE LIABILITY	INTEREST LAIBILITY
	(RUPEES IN '000)	
As at July 01, 2019	82,987	75,727	-
Depreciation expense	(17,447)	-	-
Interest expense	-	-	7,424
Payments		(12,234)	
As at March 31, 2020	65,540	63,493	7,424

3.2 New / Revised Standards, Interpretations and Amendments

The Company has adopted the following standards and amendment to IFRSs which became effective for the current period:

IFRS 3 Business Combinations: Previously held interests in a joint operation

IFRS 9 Prepayment Features with Negative Compensation (Amendments)

IFRS 11 Joint Arrangements: Previously held interests in a joint operation

IFRS 16 Leases

IAS 12 Income Taxes: Income tax consequences of payments on financial instruments classified as equity (Amendments)

IAS 19 Plan Amendment, Curtailment or Settlement (Amendments)

IAS 23 Borrowing Costs: Borrowing costs eligible for capitalisation

IAS 28 Long-term Interests in Associates and Joint Ventures (Amendments)

IFRIC Interpretation 23 Uncertainty over Income Tax Treatments

The adoption of the above amendments to accounting standards and interpretations did not have any effect on these condensed interim financial statements other than IFRS 16, the impact of which has been disclosed in note 3.1 above.

4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated condensed interim financial information is in conformity with approved accounting standards, as applicable in Pakistan requires the management to make estimates, assumptions and use judgments that affect the application of policies and the reported amount of assets and liabilities and income and expenses.

Judgments and estimates made by the management in the preparation of this consolidated condensed interim financial information are same as those applied in the Company's consolidated annual audited financial statements for the year ended June 30, 2019.

Departing fixed assets 5.1 1,267,712 1,216,837 Right of use - asset 3.1 65,540 - Capital work-in-progress 5.2 32,558 31,475 1,365,810 1,248,312			NOTE	MARCH 31, 2020 (RUPEES IN	JUNE 30, 2019 I '000)
Operating fixed assets 5.1 1,267,712 1,216,837 Right of use - asset 3.1 65,540 - Capital work-in-progress 5.2 32,558 31,475				•	•
Right of use - asset 3.1 65,540 - Capital work-in-progress 5.2 32,558 31,475	5.	PROPERTY, PLANT AND EQUIPMENT			
Capital work-in-progress 5.2 32,558 31,475		Operating fixed assets	5.1	1,267,712	1,216,837
		Right of use - asset	3.1	65,540	-
1,365,810 1,248,312		Capital work-in-progress	5.2	32,558	31,475
				1,365,810	1,248,312

5.1 Detail of additions and deletions to operating fixed assets are as follow:

	NINE MONTHS ENDED ADDITIONS (COST)		NINE MONTHS ENDED DELETIONS (NET BOOK VALUE)		
	MARCH 31, MARCH 31, 2020 2019		MARCH 31, 2020	MARCH 31, 2019	
		(RUPES IN '000)			
		(UN-AU	DITED)		
Leasehold land	-	4,650	-	-	
Buildings on leasehold land	3,967	64,792	-	-	
Plant and machinery	21,327	129,226	2,414	159	
Tools and equipment	13,611	8,476	-	-	
Gas and other installation	31,432	44,479	53	-	
Furniture and fixture	2,688	11,637	-	-	
Office equipment	1,784	3,524	-	-	
Computer equipment	1,584	1,210	-	61	
Motor vehicles	52,301	26,961	968	5,726	
	128,694	294,955	3,435	5,946	

5.2 Capital work-in-progress

PLANT AND

	CIVIL WORKS	LAND	MACHINERY	OTHERS	TOTAL
		(RUI	PEES IN '000)		
		(UN-AUDITED)			
Balance at beginning of					
the period	683	2,050	28,427	315	31,475
Capital expenditure incurred	/				
advances made	4,015	4,623	38,009	3,172	49,819
Transferred to operating					
fixed assets	(4,698)	-	(43,365)	(673)	(48,736)
Balance at end of the period	-	6,673	23,071	2,814	32,558

LEASEHOLD

6.	STOCK IN TRADE	NOTE	MARCH 31, 2020 (RUPEES IN UN-AUDITED	JUNE 30, 2019 V '000) AUDITED
	In hand - raw material - packing material - work-in-process - finished goods Less: Provision for slow moving and obsolete item	6.1	405,139 228,961 110,832 407,226 1,152,158 (37,223)	264,024 170,963 65,668 361,668 862,323 (27,376)
	In transit	15 0.2	1,114,935 27,825 1,142,760	834,947 6,902 841,849
6.1	These include cost of physician samples, aggregat	ting Rs.14.558	(2019: Rs.13.502) MARCH 31, 2020	JUNE 30, 2019
6.2	Provision for slow moving and obsolete items		UN-AUDITED	AUDITED
	Balance at the beginning of the period Charge for the period Write off during the period Balance at the end of the period		27,376 20,142 (10,295) 37,223	46,482 10,716 (29,822) 27,376
7.	CASH AND BANK BALANCES	NOTE	MARCH 31, 2020 (RUPEES IN UN-AUDITED	JUNE 30, 2019 1'000) AUDITED
	Cash in hand		79	608
	With banks in: - current accounts - saving accounts	7.1	96,143 18,215 114,358 114,437	86,516 57,845 144,361 144,969

8.	LONG-TERM FINANCING	NOTE	MARCH 31, 2020 (RUPEES IN UN-AUDITED	JUNE 30, 2019 N '000) AUDITED
	Loan from related party	8.1	56,491	59,254
	Secured			
	Diminishing musharakah on			
	- Leasehold land and buildings	8.2	154,376	76,263
	- Plant and machinery	8.3	231,378	253,727
	- Vehicles	8.4	101,081	67,602
			543,326	456,846
	Less: Current maturity shown under cur	rent liabilities	(123,287)	(102,516)
			420,039	354,330

- 8.1 This represents unsecured loan obtained by the Subsidiary Company from one of the director in personal capacity, under mark-up arrangements. It carries profit at 90 days average of 12 Months KIBOR for 3rd calendar quarter-2019 which is fixed for the period as 12.30% per annum (2019: 90 days average of 12 Months KIBOR for 3rd calendar Quarter-2018 which is fixed for the period as 7.05% per annum). The profit is payable on monthly basis.
- 8.2 These facilities have been obtained from Meezan Bank Limited. These carry markup at the rate of 3 Months and 6 Months KIBOR plus 1.25% to 1.50% (2019:KIBOR plus 1.25% to 2.00%) per annum and having maturity till August 2024 (2019: August 2022). These facilities are secured against the respective assets.
- 8.3 These facilities have been obtained from First Habib Modaraba, Dubai Islamic Bank and MCB Islamic Bank. These carry markup at the rates of 1 Month, 3 Months and 6 Months KIBOR plus 1.00% to 2.00% (2019: KIBOR plus 1.40% to 2.00%) per annum and having maturity till March 2025 (2019: September 2024). These facilities are secured against the respective assets.
- 8.4 These facilities have been obtained from First Habib Modaraba and Albaraka Bank (Pakistan) Limited. These carry markup at the rates of 6 Months KIBOR plus 1.00% to 1.50% (2019: KIBOR plus 1.25% to 2:00%) per annum and are having maturity till January 2025 (2019: December 2023). These facilities are secured against the respective assets.
- **8.5** Financial charges on long term financing for the period ended March 31, 2020 is Rs.55.919 million.

		NOTE	MARCH 31, 2020 (RUPEES I UN-AUDITED	JUNE 30, 2019 IN '000) AUDITED
9.	TRADE AND OTHER PAYABLES			
	Trade and other creditors Advances from customers Accrued liabilities Provision for gas infrastructure development cess Sindh Workers' Profit Participation Fund Workers' Welfare Fund Central Research Fund Payable to provident fund Ijarah rental payable Auditors' remuneration Withholding taxes payable Others		585,408 102,500 80,331 79,190 844 22,045 157 2,697 4,302 1,437 10,747 10,964	358,597 115,334 53,085 66,795 2,852 21,725 1,238 3,302 4,591 2,363 9,651 8,712
10.	SHORT-TERM BORROWINGS			
	Istisna'a Musharakah running finance Murabaha	10.1 10.2 10.3	413,822 200,000 754,203 1,368,025	19,511 130,000 666,240 815,751

- 10.1 This represents finance facility obtained from Dubai Islamic Bank. This carries profit at the rate of 6 Months KIBOR plus 1.25% to 1.50% (2019: 3 to 6 Months KIBOR plus 1.25%) per annum and having maturity till September 2020 (2019: July 2019). These are secured by way of hypothecation on stock-in-trade and trade debts of the Group.
- 10.2 This represent finance facility obtained from MCB Islamic Bank. This carries profit at the rate of 3 Months KIBOR plus 0.85% per annum and is repayable on demand. These are secured by way of hypothecation on stock-in-trade and trade debts of the Group.
- 10.3 These represent outstanding murabaha facilities with various Islamic banks for the purpose of purchase of inventory. These carry profit at the rates ranging from 3 to 6 Months KIBOR plus 1.00% to 2.25% (2019: from 3 to 6 Months of KIBOR plus 1.00% to 2.25%) per annum and having maturity till September 2020 (2019: December 2019). These are secured against hypothecation of stock in trade and trade debts of the Group.
- **10.4** Financial charges on short term borrowings for the period ended March 31, 2020 is Rs.117.397 million.

				MARCH 31, 2020 (RUPEES IN UN-AUDITED	JUNE 30, 2019 '000) AUDITED
11.	CONTINGENCIES AND CON	MITMENTS			
11.1	Contingencies				
11.1.1	Claims not acknowledged a	as debt by the Cor	mpany	9,072	7,240
11.1.2	Outstanding letters of guar	rantee		118,231	89,667
11.1.3	There is no change in the status of contingencies as disclosed in the annual audited financial statement for the year ended June 30, 2019 except as mentioned in above notes.				
11.2	Commitments				
	Outstanding letters of cred	it		108,891	55,641
	Commitments for capital expenditures			29,153	43,495
	Commitments for Ijarah re machinery, motor vehicle		f plant and		
			Year 2020	26,769	102,565
			2021	102,524	94,186
			2022	73,669	65,817
			2023	19,924	12,888
			2024	9,462	1,765
			2025	125	
				232,473	277,221
		NINE MONT	HS ENDED	QUARTER	R ENDED
		MARCH 31, 2020	MARCH 31, 2019	MARCH 31, 2020	MARCH 31, 2019
			(RUPEES	S IN '000)	
			(UN-A	JDITED)	
12. T/	AXATION		(UN-AI	JDITED)	
	AXATION urrent	66,498	(UN-AU	JDITED)24,946	10,021
Cı					
Cı Pr	urrent		19,381	24,946	10,021

13. TRANSCATIONS WITH RELATED PARTIES

Related parties of the Company comprise of associates, directors and key management personnel. Transactions with related parties during the period, other than those which have been disclosed elsewhere in this consolidated condensed interim financial information, are as follows:

		NINE MONTHS ENDED	
		MARCH 31, 2020 (RUPEES	MARCH 31, 2019 IN '000)
		(UN-AU	DITED)
Relationship	Nature of transaction	•	,
Key Management Personnel	Salary and other benefit Repayment of loan Dividend	138,973 2,763 23,002	132,672 2,763 47,283
Non-Executive Director	Meeting Fee	554	517
Provident Fund	Contribution	29,187	26,483
Depilex (Private) Limited (Common directorship)	Sales made by the Subsidiary Company	3,979	7,321
Balances outstanding Depilex (Private) Limited (Common directorship)	Amount Due to the Subsidiary Company	402	1,781

14. FINANCIAL RISK MANAGEMENT AND FAIR VALUE DISCLOSURES

This consolidated condensed interim financial information does not include all financial risk management information and disclosures which are required in the annual consolidated financial statements and should be read in conjunction with the Company's annual consolidated financial statements for the year ended June 30, 2019. There have been no change in any risk management policies since the year end.

15. DATE OF AUTHORISATION FOR ISSUE

This consolidated condensed interim financial information was authorised for issue on 24 April, 2020 by the Board of Directors of the Company.

16. GENERAL

- **16.1** Corresponding figures have been reclassified for the purpose of better presentation and comparison, wherever necessary. However, there are no material reclassifications to report.
- 16.2 All figures have been rounded off to the nearest thousand rupees, unless otherwise stated.

